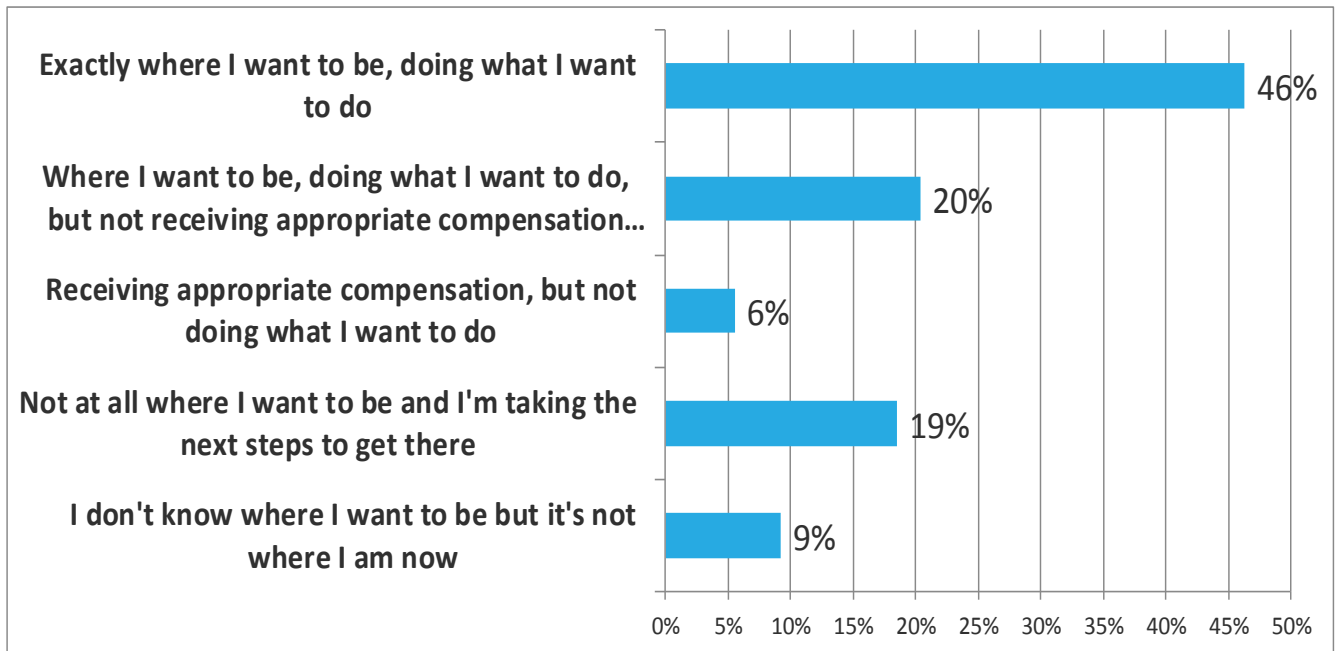
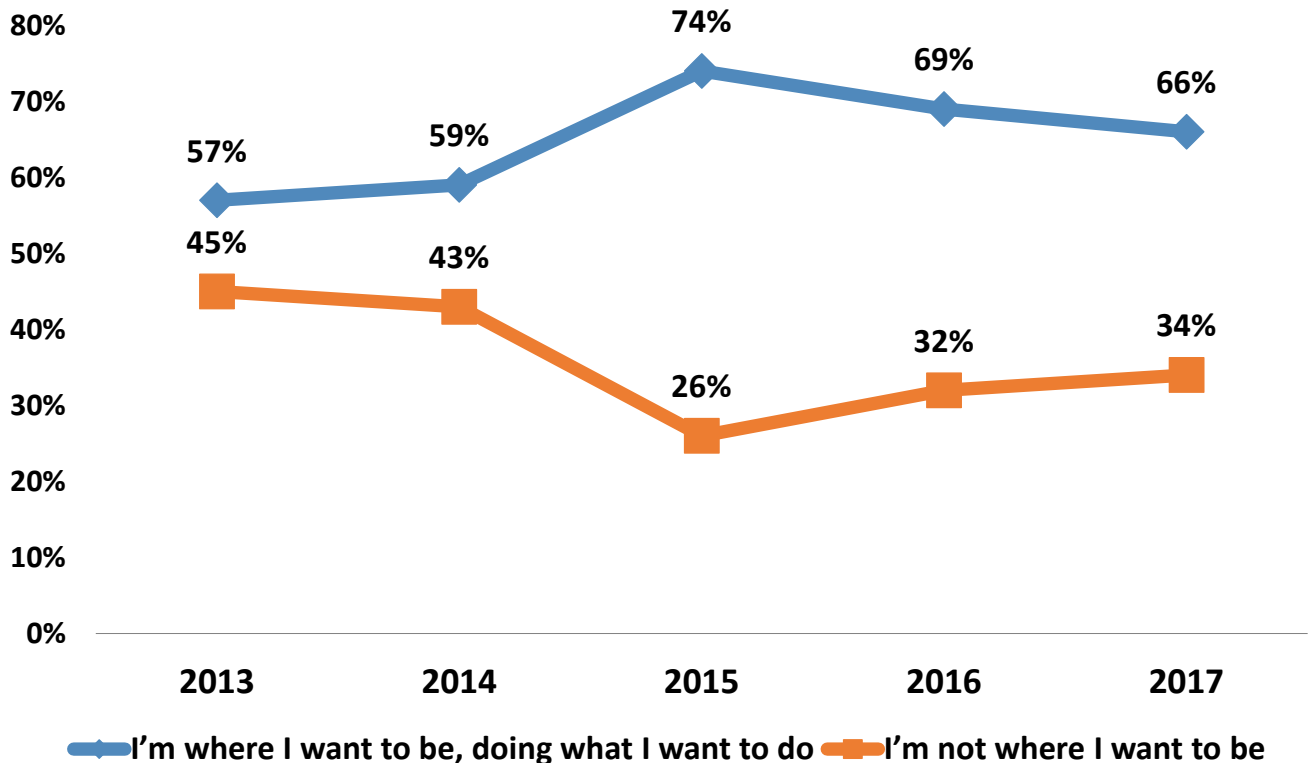


2017 Pre-Event Survey Results

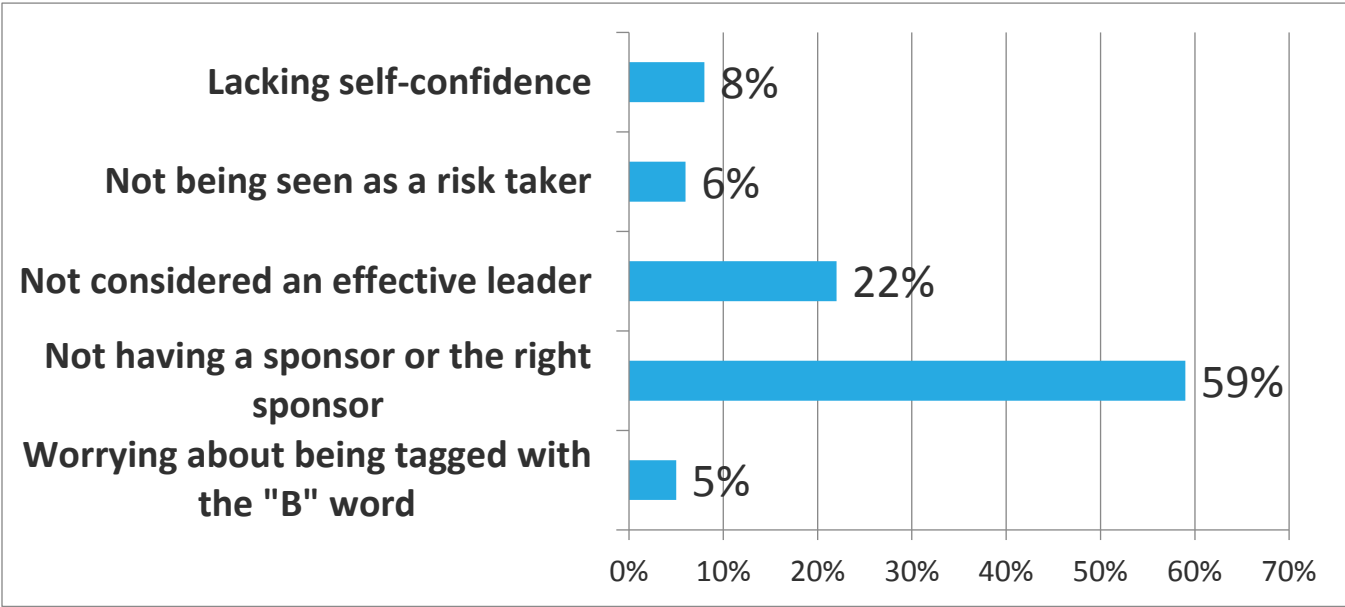
Where are you right now in your career?



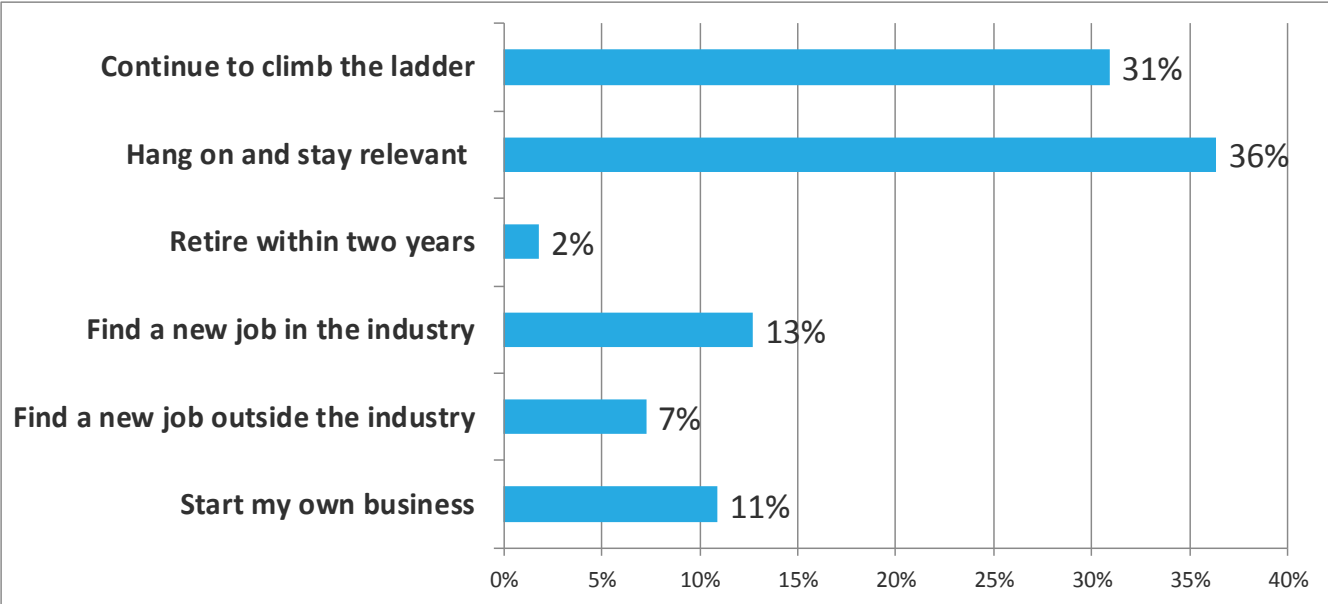
Where are you right now in your career?



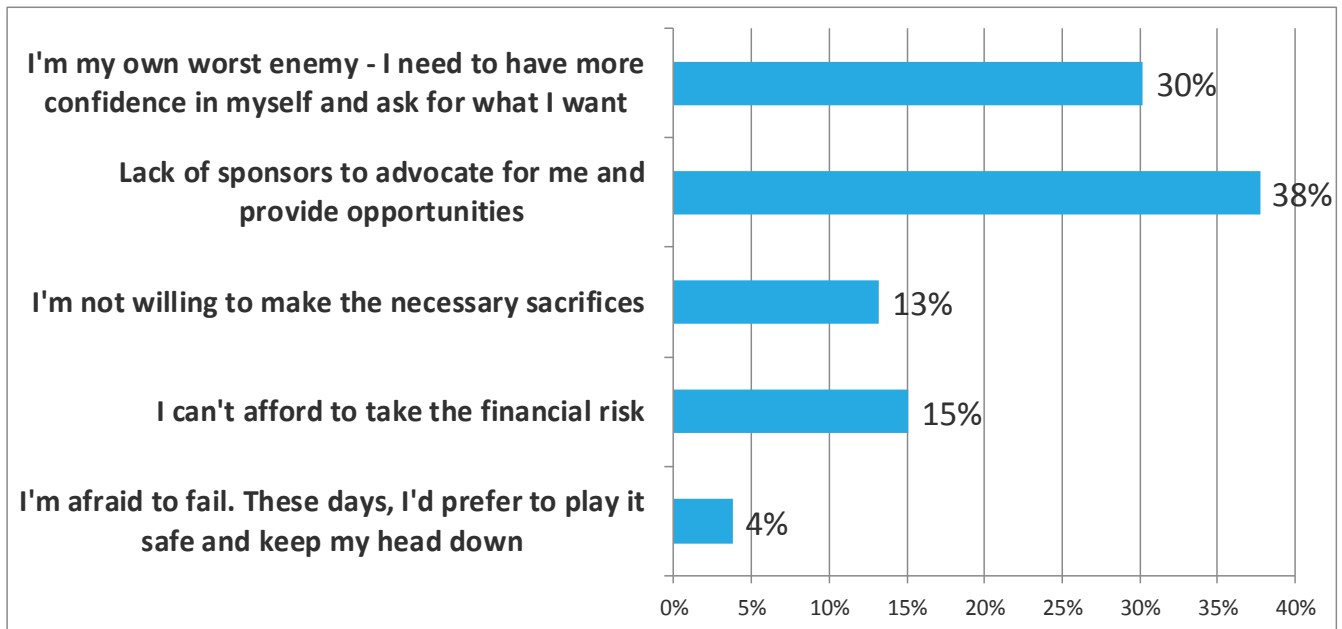
What do you believe most holds women back from advancing on Wall Street?



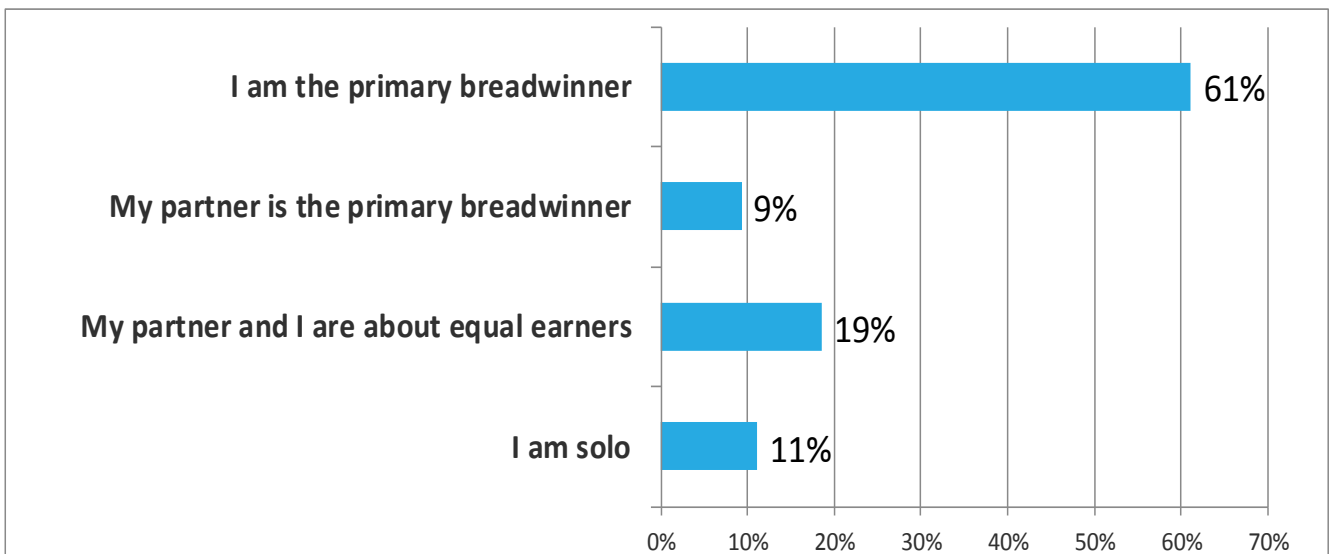
Your primary career goal now is to:



What is the biggest barrier to your success?

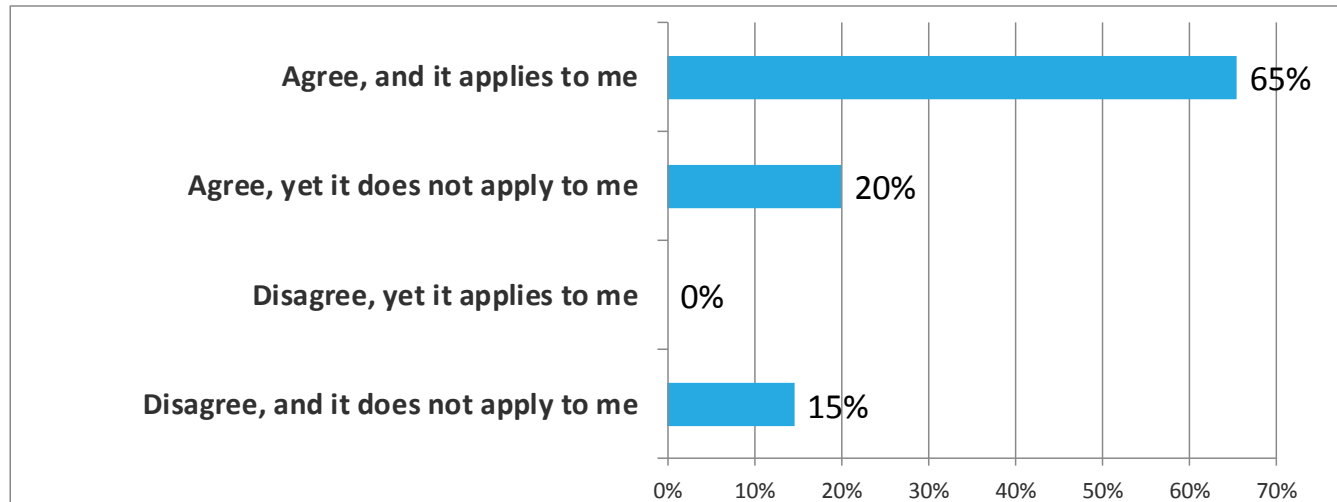


Are you the primary breadwinner in your household?



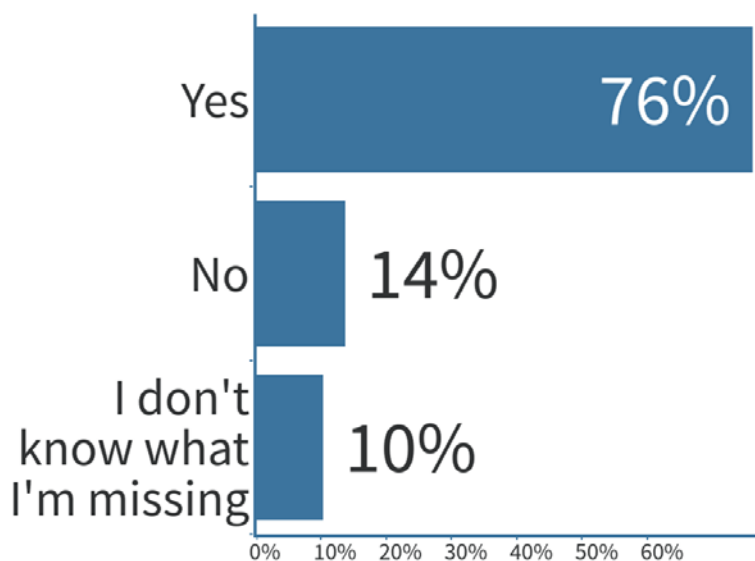
A well-regarded study concluded that high-potential women's careers lag men's, noting: "Men are paid for potential while women are paid for (proven) performance."

Do you agree or disagree with this finding?

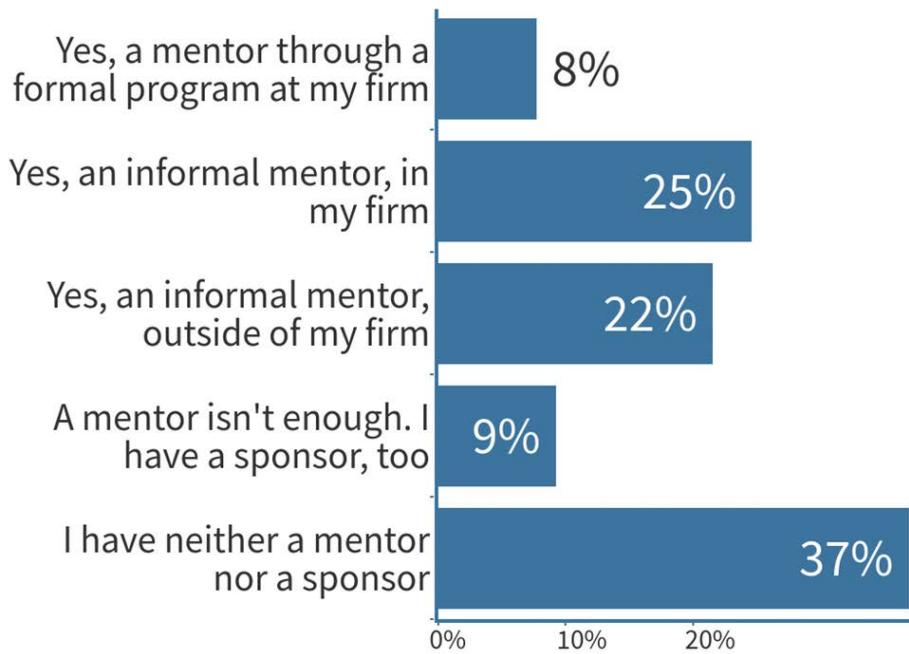


2017 Live Survey Results

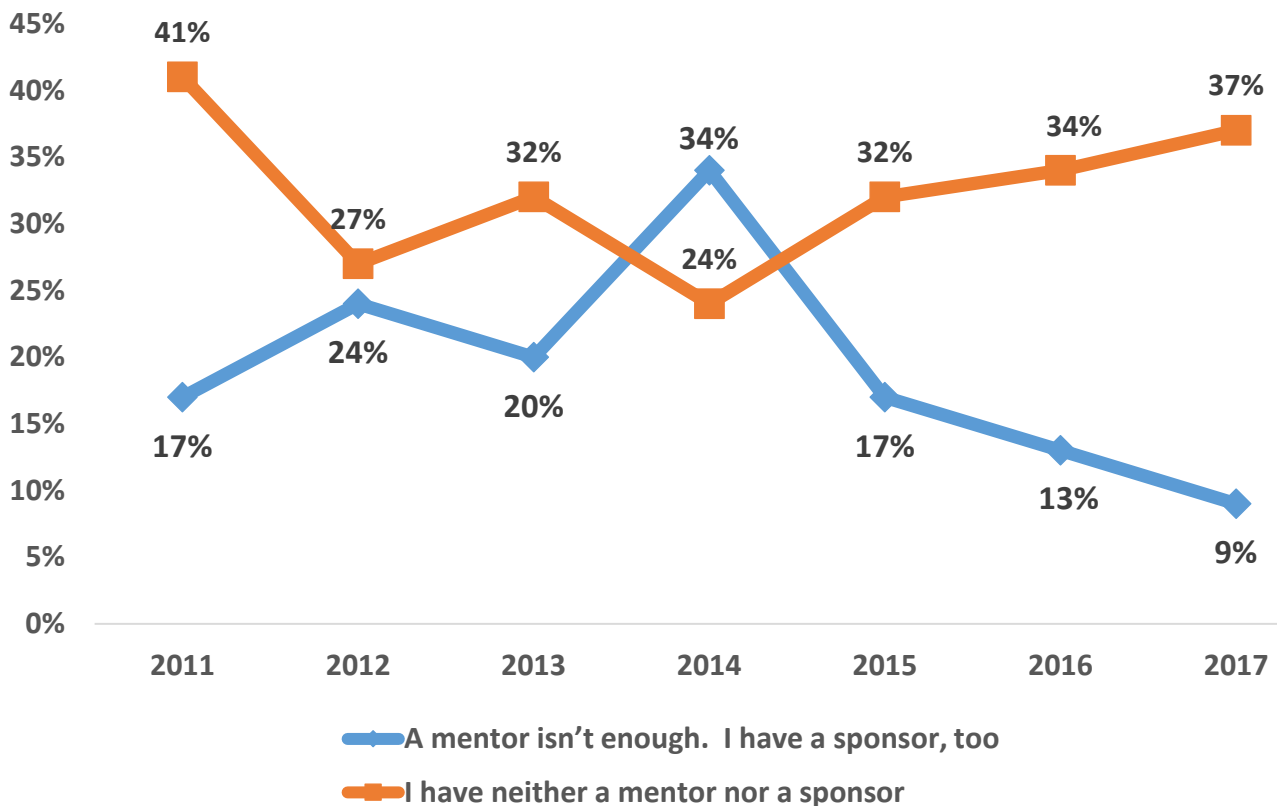
What got you here won't get you there. Does your current network need recharging to get you where you want to go next?



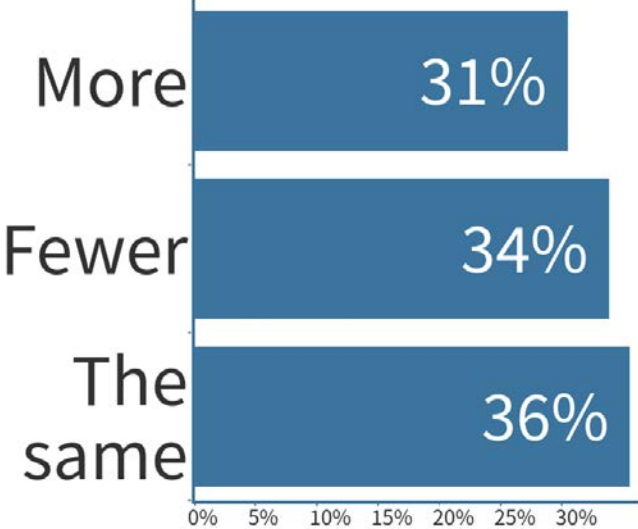
Do you have a mentor and/or a sponsor (someone who advocates for you)? Select as many as apply.



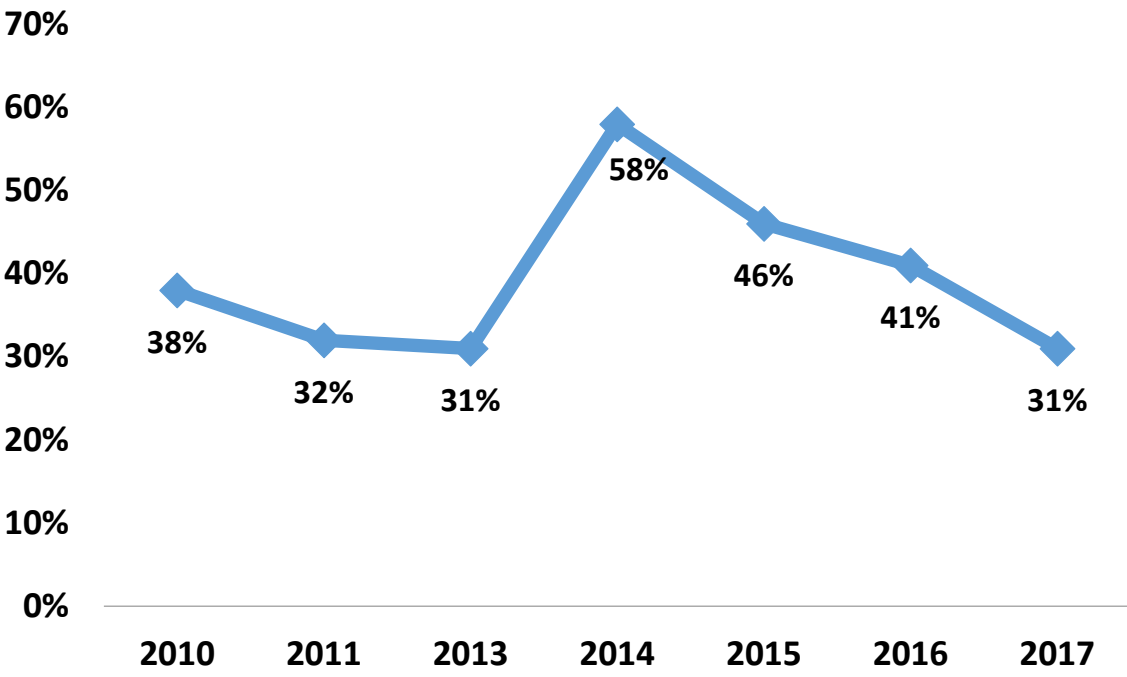
Do you have a mentor and/or a sponsor (someone who advocates for you)? Select as many as apply.



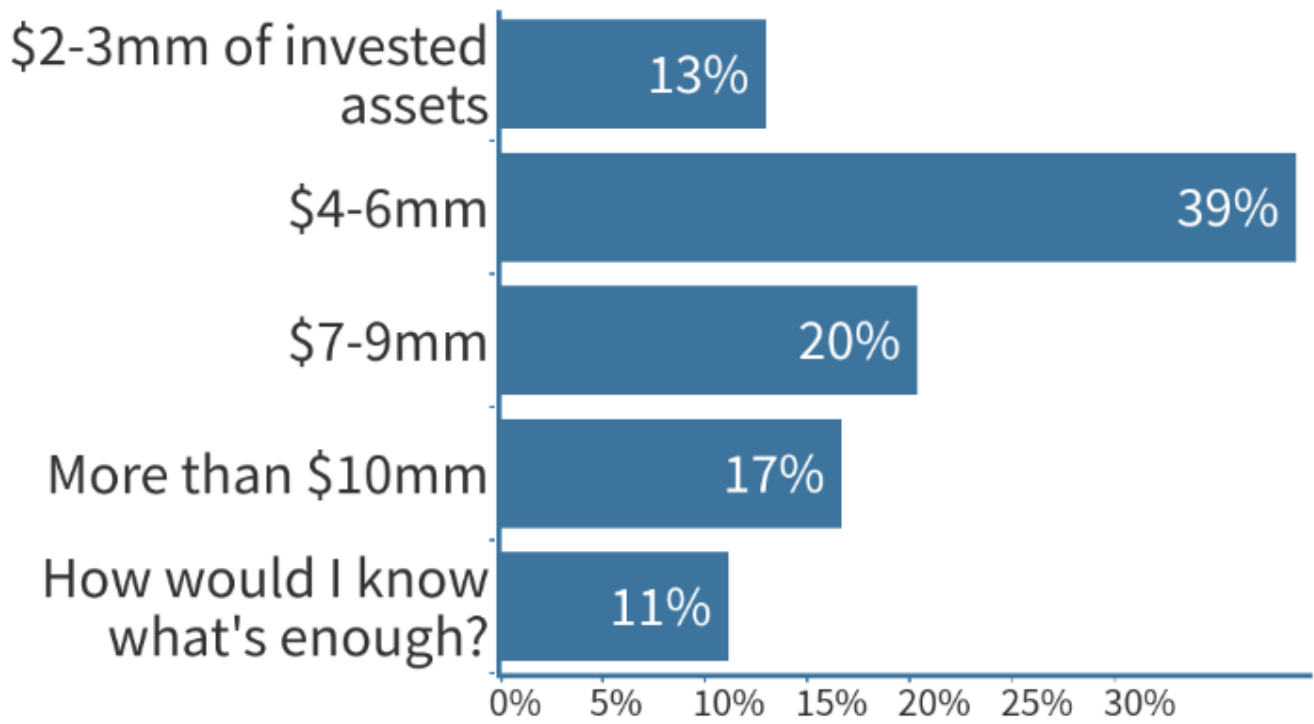
Given the changes on Wall Street since 2008, do you think there are _____ opportunities for women to advance to the most senior positions in our industry?



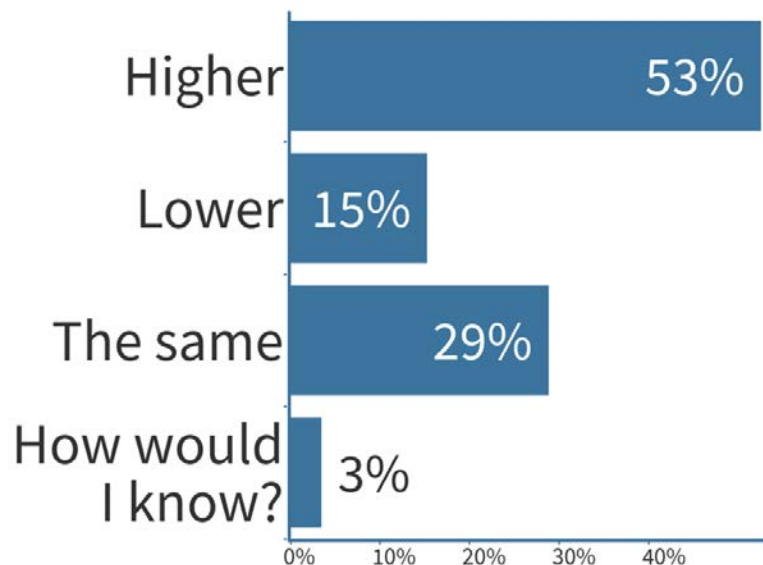
Given the changes on Wall Street since 2008, do you think there are **MORE** opportunities for women to advance to the most senior positions in our industry?



What's "your number?" You know, the amount you need to sustain your desired lifestyle?



Over the next two years, your cash compensation is likely to be:



What do you see as the primary quality for leadership?



What might hold you back from starting your own business?



What is the most successful thing you've done over the past year to advance your career?

"Diversified"

"Network"

"Got a sponsor!!"

"Change companies"

"Spoke up about accomplishments"

"Quit"

"PMP certification"

"Take more risks"

"Network"

"Asked for what I really wanted"

"Not gotten fired"

"Won a big deal"

"Left company and started own business"

"Network"

"Out performed on revenue"

"Worked in an industry I had no experience"

"Obtained a coach and peer advisory group"

"Changed roles in same company"

"Network"

"Influenced others"

"Grad school"

"Got on an industry ranking"

"Manage upward, above my immediate boss"

"Got promoted"

"Took control of my career"

"Personal roadshow deck"

"Start a company"

"My actual job"

"Learn more about myself"

"Quit my job"

"Innovate"

"Network"

"Advocated for myself"

"Collaborate well with influencers"

"Quit"

"Found an advocate"

"Build a great team"

"Raised up those under me"

"Entertained important COI's"

"Met with senior leaders"

"Lead others"

"Quit"

"Therapy"

"Success for clients"

"Play the game"

"Speak up"

"Networking"

"Mentoring"

"Negotiated"

"Quit my job"

"Learned about social media"

"Focus on a non-profit specialty"

"Changed jobs"

"Became fearless"

"360 feedback"

"Stand up against a bully colleague"

"Built a strong team"

"Learned new skill"

"Hired better people"

"Developed my team"

"Kept doing what I am doing"

"Built my reputation externally and internally"

"Took a risk"

"Networking"

"Helped others be successful"

"Volunteered for more responsibility"

"Win a big client"

"Hired assistants"

"Networking"

"Change jobs"

"Harvesting network"

"Checked out"

"Changed jobs"